

# Partnering to enable growth

Delivering quality solutions in a fast-paced business environment is a challenge. Immense pressure is being placed on delivery teams to deliver a greater throughput of projects, without ever compromising product quality.

Qual IT's Test Partnership Service enables you to focus on delivering outcomes for your business, while we take care of quality assurance. It gives you the freedom to focus on getting the most out of your investments.

The test partnership service supplements your company's existing test and assurance capabilities with Qual IT's complete range of testing resources. The fluctuations in demand for additional testing resources, or highly specialised testing services are managed externally by Qual IT, with your organisation paying only for the services it uses.



## Sacrificing quality due to resourcing

Many organisations have developed an internal testing and quality assurance capability. The resource level within these teams is often barely sufficient to ensure that a historical level of new development, and business-as-usual activity can be catered for.

However, the ever increasing rate of digital disruption within organisations is creating increasingly more demand on your IT teams. Your base line testing resources will struggle to scale to meet this new level of demand,

which can result in your organisation either forsaking new opportunities or scrambling to provide scale using unproven contract testing resources.

While this may provide a temporary solution, the inconsistency in approach and lack of intellectual property retention across an organisation over time will hurt an organisation, will result in decreased quality levels of service, and potentially cause more damage than good.

## Getting you ready for expansion

Qual IT's Test Partnership Service provides organisations with the flexibility to undertake larger projects which previously had been considered too difficult from a testing and quality assurance perspective, as well as better management of ongoing maintenance level tasks.

It provides your organisation with the specific testing resources required at any time, and only when they are needed. Once the high demand period has passed,

or the need for a specific skill addressed, Qual IT will adjust the resources accordingly to ensure that you only have what you need.

The Test Partnership Service also provides training and development opportunities to the organisations pre-existing testing team. We strive to keep our staff at the top of their game with knowledge and skills as well as keeping up to date with emerging trends.

This also extends to the staff we work alongside within our partner organisations. Training and development opportunities will be offered to your staff to ensure the maturing of internal capabilities.

Qual IT's Test Partnership Service helps organisations avoid the costs associated with staff downtime by allowing them to bring in on-demand resources as opposed to hiring permanent staff.

### Outcomes of a Test Partnership Service

- Reduced testing costs when compared to traditional contract models
- Scalability to meet quality and delivery targets
- Improved quality levels of service through thought leadership, improved planning and governance
- Increased product quality through the introduction of specialist test skills such as integration, automation and performance testing
- Support the drive for continual testing innovation and efficiency
- Continuity of resource and retention of Intellectual Property (IP)

### Qual IT's Test Partnership Service

- Supply of a core team of test resources to supplement the existing test team
- Provision of flexi-resources on a jointly planned basis to cover the peaks of test requirements
- Technical and specialist testing expertise as required
- Dedicated focus on intellectual property retention and knowledge sharing
- Added value to your organisation through testing and quality assurance thought leadership
- Identification of candidates for test process improvements

## Are you ready for the challenge?

Qual IT provides IT quality assurance services to some of New Zealand's largest and most successful organisations. Clients partner with Qual IT to gain greater confidence that their major IT investments will deliver.

We help organisations begin with the end in mind, focussing on how best to achieve a quality return on IT investments. From developing the initial IT strategy, scoping projects through to delivery and maintenance, Qual IT help you focus on what's critical to getting a successful outcome.

Qual IT is here with a qualified, capable team and equipped with proven processes and tools to ensure you get it right throughout the entire journey.



Qual IT. Get Ready.  
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